



*There are a few things a
Real Estate Agent
can't tell you when
you're buying a home...*

How much you should offer on a home

What price the seller will accept

What terms are in your favour

Why the seller is moving

Why you shouldn't buy the house you're thinking about

Unless, of course, you've hired a Buyer's Agent!

Unless a Buyer signs a "Buyer Agency Agreement", all agents, by law, are deemed to be working for the Seller.

That means, the agent owes his loyalty to the seller, even if:

- The agent is your best friend, or a relative
- The agent has been showing you homes that aren't listed with his company
- The agent has spent the last few days with you and promises to do his best for you



A Buyer's Agent is Different.

He works for you. A Buyer's Agent is obligated by law to get you the best price and terms and to make sure that you don't pay for more than a home is worth. A Buyer's Agent is the consumer advocate that is on your side. If you're house hunting, the option is yours. An agent that works for the seller, or an agent that's on *your side*.

To discover the difference, call today. You'll be glad you did!



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